

Vision 2020 in action—
our crystal-clear plan for the
future and how we're doing it.

The four strategic directions of Vision 2020

Learn more at www.partnersworldwide.org/vision-2020

1

GLOBAL BY DESIGN

We are linked not ranked, celebrating and spreading innovation and entrepreneurship throughout the system.

2

EXPAND PARTNERSHIP MODELS & GEOGRAPHIES

We will continue to broaden the types and locations of our network partners.

3

LEAD POSITIVE COMMUNITY IMPACT

Our partners lead and work toward transforming their entire community into flourishing economic environments for all.

4

ADVOCATE INTENTIONALLY

We are intentional catalysts forging alliances to build strong economic and social infrastructure.

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Businesspeople
faithfully pursuing a
world without poverty.



Set your sights on 2020, and beyond.

Did you know funding your gift with assets that have capital gain associated with them is often more tax-efficient than giving cash and leaves a lasting legacy for you, the donor? If you want to learn how to become a Legacy Donor, fill out the enclosed envelope and we'll send you more information from the Barnabas Foundation. If you'd prefer to talk to someone in person, contact Greg Elzinga at Partners Worldwide at 616-818-4903.

We are global by design.

Two men share a joyful embrace as a new agriculture value chain initiative is launched through GRAFCO, one of Partners Worldwide's Local Community Institutions (LCI) in Kenya. Together, GRAFCO and Partners Worldwide leveraged resources globally and directly within Kenya.

One such resource is Kenyan business process/software developer Haron Wachira. With his innovative approaches to empower small-scale farmers, he helped GRAFCO develop a solid strategy to serve dairy farmers. His company, Akili Holdings Ltd. invests in systems that facilitate access to markets for small-scale farmers. By establishing links to markets, production, and processing support, GRAFCO's dairy value chain has increased profits over 30% for farmers.

With partnership resources including Haron, GRAFCO, and Partners Worldwide's Kenyan board, this dairy value chain project is a reason to rejoice—for now and for future impacts.

A strong mission.
A clear vision.

Vision 2020—a plan to multiply our impact, strategically and fearlessly. With a strong network, and a model that's working across the globe, we believe anything is possible—even eliminating poverty. This month, we're taking a look at Vision 2020 in action.

A dream of jubilee.

We convened partners from around the world and embarked on a period of rigorous research and dialogue. The results resoundingly confirm the power and effectiveness of our business model and affirm our mission, vision, values, and faith foundation. Our global network of partners is working around the world to end poverty—so that all may have life and have it abundantly. Insights from this inquiry embolden a dream of jubilee where all people are reconciled and can enjoy the work of their hands.



 EXPANDING PARTNERSHIP MODELS & GEOGRAPHIES
PHILIPPINES

Dumpling business supports family.

Partners Worldwide launched a new partnership with a large, established LCI in the Philippines, CCT Credit Cooperative, to strategically grow Partners Worldwide's impact in the region. This Christian ministry serves over 51,000 micro and small

business entrepreneurs, including Danilo Papalid, who we can now faithfully support.

In 2012, Danilo Papalid launched his own business, Papa Dan'z Siomai, with the help of CCT Credit Cooperative. His main and most popular product, *siomai*, is a dumpling filled with pork and vegetables. It is served with "hanging rice" cooked in coconut leaves, plus a little hot sauce.

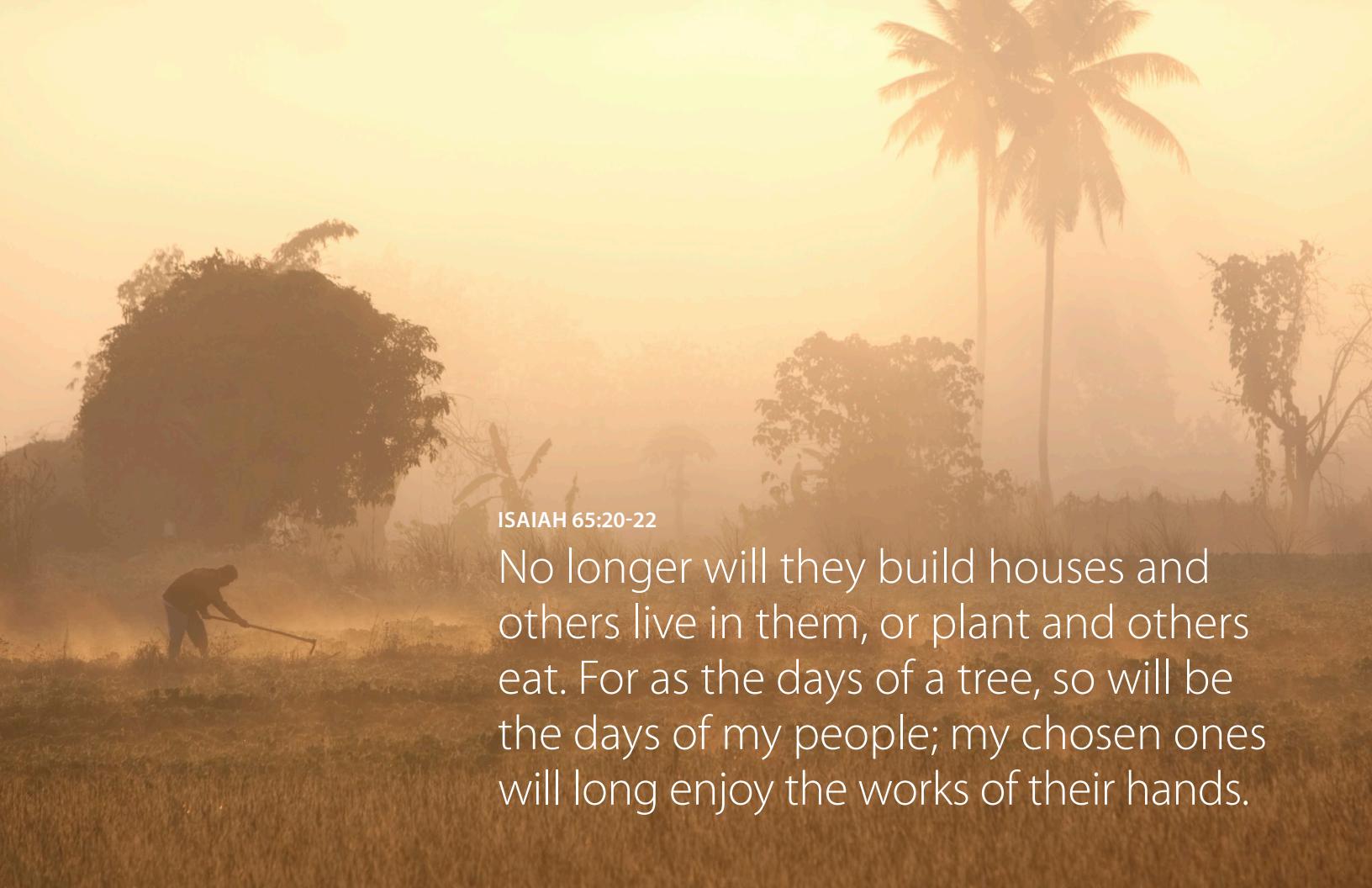
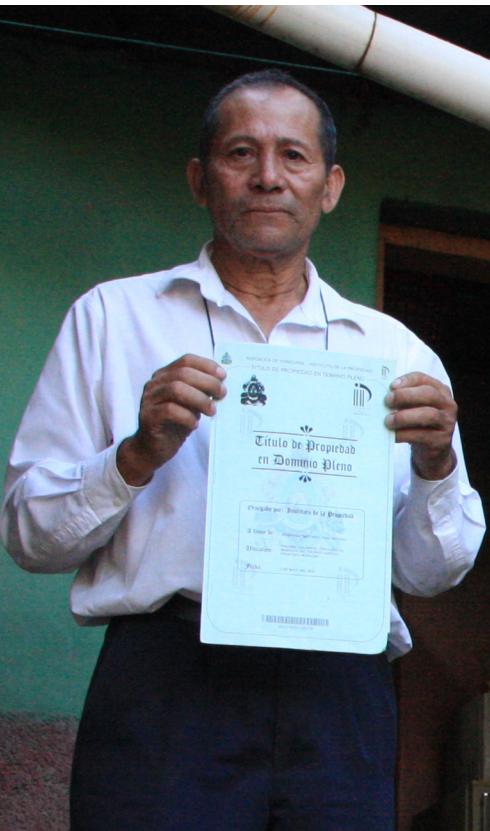
Loans have been a key tool to grow the business, helping him to purchase transportation, a rice field, and small city property. In the future, he plans to use a loan to buy housing units to provide lodging space for his team.

Now with Partners Worldwide in the picture, he finds the small business training inspiring and timely, since he's had challenges in managing and organizing his vendors.

Today, Danilo sells over 4,000 units per day with 5 employees and 12 vendors who distribute throughout Cebu City riding *trisikads* with a steamer, a stove to keep the *siomai* warm, and an icebox for drinks. Danilo's income is also all that's needed to support his family. "The things I've wanted for my children—such as a good education—I can now do because of my business."

 ADVOCATING INTENTIONALLY
HONDURAS

Partners Worldwide in Honduras partners with Association for a More Just Society, who advocates for systems that better protect Honduran citizens, making criminals accountable to the law and ensuring that legal systems work as they should. We are partnering to improve the Honduran Property Institute's procedures for land titling, an essential building block to curb corruption and increase security for businesses and communities to thrive.



ISAIAH 65:20-22

No longer will they build houses and others live in them, or plant and others eat. For as the days of a tree, so will be the days of my people; my chosen ones will long enjoy the works of their hands.

 LEADING POSITIVE COMMUNITY IMPACT
UGANDA

Creating a global framework.

The Vision 2020 Lead Positive Community Impact strategy began with an evaluation of 400 clients of Talanta Finance, an LCI in Gulu, Uganda. The evaluation included surveys and focus groups to gain understanding and develop possible solutions to improve how they serve their clients, their community, and even the environment.

By listening to clients, Talanta was reassured they were making a

positive impact; clients reported high food security and over 95% of children now in school. After decades of war and displacement in Northern Uganda, the results reflect dramatic recovery in these resilient communities.

The goal is to now develop a global framework, with improved tools and resources to lead and track positive community impact. Partners Worldwide seeks to continue to better measure the impacts of the work we do with our LCI partners, their business clients, and the communities they serve.

GLOBAL BY DESIGN
SENIOR LEADERSHIP

Partners Worldwide continues to add global voices to our leadership. We are grateful to have promoted two of our staff to the Senior Leadership Team. Martin Mutuku (left) is now the Director of our Africa Region and Bob Vryhof (right) is the Director of our Latin America and Caribbean Region.

